LOCAL CATCH | SAIL
SEAFOOD ACCELERATOR & INNOVATION LAB

Strengthen Your Seafood Business With SAIL

OPENS FALL '26

SAIL Catalyst

Is this your seafood business?

- Excited and willing to participate in collective learning and sharing space with a small cohort of other values-driven seafood businesses.
- Early-stage needing help implementing & improving systems in the SAIL Catalyst focus areas:
  - Business entity formation
  - Bookkeeping and accounting
  - Cashflow
  - Labor and employment
  - Insurance
  - Contracts and partnerships
  - Marketing

What to expect from the program?

- 14 Week cohort-based program
  - Winter Cohort Jan - Apr '27
- Twice a week for 1.5-hour commitment (virtual)
- In-person support to attend the Local Seafood Summit

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SAIL Mentorship

Is this your seafood business?

- Has considerable knowledge and working systems in the SAIL Catalyst focus areas.
- Has a clear idea of the impact you plan to make as a business, for people and the planet.
- Is seeking mentorship to help you transition from early-stage to long-term sustainability and maximum impact.

What to expect from the program?

- An initial site visit by your mentor
- Bi-monthly virtual meetings (x 2 per month) with your mentor for the full year of the program
- 12 Month 1:1 Program
  - February '27 - January '28

For more information about SAIL Catalyst and SAIL Mentorship:
https://localcatch.org/seafood-accelerator-innovation-lab/

*To learn more about our commitment to advance equity, access, and inclusion in seafood systems, visit: **https://localcatch.org/core-values**.*